OTTO BERNZ CO., INC.

17-37 ASHLAND STREET NEWARK, N. J., U. S. A.

Referring to our

Jobbers' Price List

of

Metal Pots and Melting Ladles

Gentlemen:

This price list gives you the present list prices, also the lowest net prices, to jobbers and dealers on the complete line of "Always Reliable" metal pots and melting ladles which we now manufacture. Our terms from these prices are 2% when invoices are paid in 10 days, otherwise 30 days net.

We shall endeavor to market our metal pots and melting ladles through legitimate jobbers, and recommend them to supply their customers at not less than the dealers' prices, thus allowing them a profit of not less than 25% on the selling price.

Our prices are f. o. b. Newark, N. J., with no freight allowed, irrespective of the quantity purchased.

Our responsibility ceases when shipments have been delivered to the transportation company in good order. Claims for damage or loss in transit should be made against the company to whom the goods have been entrusted. We shall gladly offer any assistance in proving our customer's claim.

We shall be pleased to hear favorably from you when in the market for any goods in our line.

Yours very truly,
OTTO BERNZ CO., INC.,
Newark, N. J., U. S. A.

May 15, 1923.

ALL PREVIOUS PRICES ARE HEREBY WITHDRAWN
THESE PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE

(OVER)

Jobbers' Price List

of

Metal Pots and Melting Ladles

OTTO BERNZ CO. INC.

NEWARK, NEW JERSEY, U. S. A.

Size	Article	Capacity	Cost to You Each	Recommended Dealers' Prices Each	List Price Each
4 in.	Gray Iron Metal Pot	7 lbs.	$ .35	$ .47	$ 1.20
5 in.	" " " "	13½ "	.38	.51	1.20
6 in.	" " " "	18½ "	.50	.67	1.70
6 in. E.H.	" " " "	23 "	.80	1.07	2.20
7 in.	" " " "	28 "	.85	1.13	3.00
8 in.	" " " "	46 "	1.20	1.60	4.40
9 in.	" " " "	55 "	1.40	1.87	4.80
10 in.	" " " "	92 "	1.85	2.47	6.50
12 in.	" " " "	157 "	3.00	4.00	11.10
13½ in.	" " " "	166 "	3.45	4.60	12.70
16½ in.	" " " "	200 "	6.00	8.00	20.00
19 in.	" " " "	325 "	8.00	10.67	24.00
2½ in.	Wrought Iron Ladle	1¼ "	.25	.33	.80
3 in.	" " "	2¼ "	.31	.41	1.00
3½ in.	" " "	3 "	.35	.47	1.10
4 in.	" " "	4¼ "	.41	.55	1.30
5 in.	" " "	10¼ "	.55	.73	2.00
6 in.	" " "	14¼ "	.67	.89	2.40
6 in. E.H.	" " "	14¼ "	1.32	1.76	5.50
7 in.	" " "	21 "	1.65	2.20	6.40
8 in.	" " "	27½ "	2.06	2.75	8.20
9 in.	" " "	40 "	2.84	3.79	11.00
10 in.	" " "	50 "	3.44	4.59	13.00
12 in.	" " "	100 "	5.10	6.80	22.00

(OVER)